

UMUC Faculty Profile

Dr. Clarence J. Mann, Professor

Business & Executive Programs

Title/Position

Professor and Associate Chair, International Programs, Business & Executive Programs Department, and
Director, Institute for Global Management
Graduate School of Management & Technology

Position(s) Held

Chair, MIM Program (1990-2003)
Chair, Doctor of Management Council (1996-1998)
Associate Dean, UMUC Schwäbisch-Gmünd Campus (2001/2002 academic year)

Education/Degrees Held

B.A. '57 - Wabash College
M.A. Economics '63 - Yale University
JD '63 - Yale Law School
Dr. jur. '67 - University of Bonn, Germany

Courses Instructed

IMAN 601 Strategic Management in a Global Environment
IMAN 615 International Investment and Partnering
IMAN 635 Managing Country Risk
IMAN 645 The International Legal and Tax Environment
GMBA 660 Country/Region Projects
GMBA 670 Capstone Course: Managing Global Operations
DMGT 740 Managing in the Global Environment

Brief Statement About Instructor

An attorney with 20 years of corporate law practice, Dr. Mann has extensive international experience in the areas of business transactions, strategic planning, group dynamics, and government relations. Besides private practice, he served as General Counsel of Sears Roebuck's International Operations and as CEO of ATI, an international investment company focusing on emerging nations.

Publications

- Author and co-editor: Borderless Business: Managing the Far-Flung Enterprise (2006). Praeger/Greenwood Pub., Westport, CT
- Author and co-editor: The Development of Management Theory and Practice in the United States (2005, 3rd ed.). Pearson Pub., Needham Heights, MA.
- "The Environment of Technology Transfer." Journal of Management & Technology. Vol. 2, No. 1 (1995).

Honors/Awards

BA (*summa cum laude*, *Phi Beta Kappa*); Dr. jur. (*magna cum laude*)

Fulbright Scholar 1957-59 (Germany)

Alexander von Humboldt Scholar 1963-66 (Germany)