

**Supplement C  
University System of Maryland  
ACTION AGENDA  
June 22, 2018**

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**1-S. UNIVERSITY SYSTEM OF MARYLAND  
*Information Technology Professional Consulting Services***

**Contract ID:** Information Technology Professional Consulting Services for the USM/Maryland Educational Enterprise Consortium RFP 91372

**Contract Description:** Multiple indefinite-quantity, task-order based Master Contracts to provide information technology professional consulting services on an as needed basis. The six service categories are:

- (1) Enterprise Resource Planning implementation, upgrade, integration;
- (2) Change management/strategic planning;
- (3) Technology management;
- (4) Transition to cloud applications, shared services and managed services;
- (5) Analytics; and
- (6) Training.

**Award:** See page 4C

**Procurement Method:** Competitive Sealed Proposals

**Term:** July 1, 2016 to June 30, 2025 (nine years)

**Amount:** \$90,000,000 (USM-usage only estimate)

**Proposals:** See page 4C

**MBE Participation:** 0% (may be established at the task order level)

**Performance Security:** May be requested at the task order level

**Requesting Institution Remarks:** The solicitation was issued on behalf of the University System of Maryland and the Maryland Educational Enterprise Consortium. MEEC is an initiative of the University System of Maryland, uniting with K-20 education partners (MEEC is made up of K-20 Public and Private Education, libraries, museums and teaching hospitals) in Maryland to provide quality information technology products and services at affordable prices. MEEC's 160 participating member institutions avail themselves of products and services procured in these master contracts to leverage the buying power of these institutions at significant cost and operational savings.

The solicitation was advertised in *eMaryland Market Place*, on MEEC's website, and on UMUC's internet *Electronic Bid Board*. USM directly solicited 51 firms. Thirty-three firms responded to the solicitation. One was found not to be susceptible for award. The other 32 were evaluated by an Evaluation and Selection Committee. Twenty firms were found to be technically acceptable and were invited to submit price proposals comprising not-to-exceed labor rates for a variety of staff positions. After the evaluation of the initial prices, USM requested Best and Final Price Proposals from all shortlisted firms. The University recommends award of master contracts to all twenty firms to ensure sufficient contractor resources for all twelve USM institutions.

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1-S. UNIVERSITY SYSTEM OF MARYLAND (cont'd)  
*Information Technology Professional Consulting Services*

*Remarks (cont'd):*

Because of the varying needs of USM institutions and MEEC members for information technology professional consulting services and the complexity of each member’s IT systems there is not a one-size-fits-all solution. As specific needs for IT consulting services arise, a second level of competition through a task order request for proposal process will be used to select from among the vendors with master contracts in the service category that vendor who best meets the needs of a specific USM institution or MEEC member. Master contractors are expected to provide offers that are less than their proposed not-to-exceed labor rates to maximize task order competition.

Individual task orders will not be brought to the Board of Public Works.

The master contracts are not exclusive and there is no guarantee of any dollar amount or award of task orders under them. Every three years, the USM will allow new contractors to submit offers to be included as a master contractor and will allow existing contractors to add information technology service categories.

Although no MBE goal was established for this master contract, MBE goals may be established at the task order level. Two of the recommended awardees are certified Minority Business Enterprises and three are certified Small Business Enterprises.

Projects will be managed by the buying institution’s or MEEC member’s Office of Information Technology Services with procurement support from the buying institution’s or MEEC member’s Procurement Office.

*Fund Source:* Current Unrestricted Funds

*Approp. Code:*

R30B21	R30B26	R30B30
R30B23	R30B27	R30B31
R30B24	R30B28	R30B34
R30B25	R30B29	R30B36

*Resident Business:* See page 4C

*MD Tax Clearance:* See page 4C

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<b>BOARD OF PUBLIC WORKS</b>	<b>THIS ITEM WAS:</b>		
<b>APPROVED</b>	<b>DISAPPROVED</b>	<b>DEFERRED</b>	<b>WITHDRAWN</b>
<b>WITH DISCUSSION</b>		<b>WITHOUT DISCUSSION</b>	

**University System of Maryland/Maryland Educational Enterprise Consortium  
Request for Proposal #91372  
IT Professional Services for USM/MEEC**

Proposer	MD Tax Clearance	Resident Business	ERP Imp, Upgrade and Integration	Change Mngmnt/ Strategic Planning	Technology Mngmnt	Transition to Cloud Appls, Shared Srvcs & Managed Srvcs	Analytics	Training	MD Small Business	MD MBE
Accenture LLP Chicago, IL 60601	16-0969-0100	No	✓	✓	✓	✓	✓	✓		
Attain, LLC McLean, VA 22102	16-0970-0111	No	✓	✓	✓	✓	✓	✓		
CampusWorks Inc. Bradenton, FL 34211	16-0971-0111	No	✓	✓	✓	✓	✓	✓		
Ciber, Inc. Greenwood Village, CO 80111	16-0972-1011	No	✓	✓	✓	✓	✓	✓		
Collaborative Solutions, LLC Reston, VA 20191	16-1186-0110	No	✓	✓		✓	✓	✓		
Deloitte Consulting LLC Baltimore, MD	16-0973-1111	Yes	✓	✓	✓	✓	✓	✓		
ERP Analysts, Inc. Dublin, OH 43017	16-1173-0111	No	✓	✓	✓	✓	✓	✓		
Grant Thornton LLP Baltimore, MD 21202	16-0974-1111	Yes	✓	✓		✓				
Highstreet IT Solutions, LLC Greenwood Village, CO 80111	16-0975-0110	No	✓	✓	✓	✓	✓	✓		
Huron Consulting Group Chicago, IL 60607	16-0154-0111	No	✓	✓	✓	✓	✓	✓		
Infinitive, Inc. Ashburn, VA 20147	16-0976-0010	No		✓		✓			Yes 12-21663	
Navigator Management Partners Baltimore, MD 21230	16-0977-0111	Yes	✓	✓	✓	✓	✓	✓		
The North Highland Company Atlanta, GA 30305	16-0978-0010	No	✓	✓	✓	✓	✓	✓		
Planet Technologies, Inc. Germantown, MD 20876	16-0979-1111	Yes		✓	✓	✓	✓	✓		
PRJ Consulting Inc. Valencia, CA 91355	16-1150-0000	No	✓							
Sierra Cedar (SCI) Alpharetta, GA 30005	16-017-0011	No	✓	✓	✓	✓	✓	✓		
Skyline Technology Solutions Glen Burnie, MD 21061	16-0981-1111	Yes			✓	✓				
Strata Information Group, Inc. (SIG) San Diego, CA 92110	16-0982-0111	No	✓	✓	✓	✓	✓	✓		
UVS INFOTECH INC Laurel, MD 20707	16-0983-0110	Yes	✓	✓	✓	✓	✓	✓	Yes 12-23096	Yes 13-091
Vantage Point Vienna, VA 22181	16-0984-0000	No	✓	✓	✓	✓	✓	✓	Yes 13-206	Yes 13-206